



HOW DO YOU LIKE THEM APPLES?

Viewpoints B1

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Yamhill Valley News-Register

Friday Jan. 10, 2020 \$1

KEEPING YOU CONNECTED SINCE 1866

McMinnville, Oregon 154th year, No. 3

Hours of testimony heard on processing facility

By NICOLE MONTESANO
Of the News-Register

Following nearly six hours of testimony about a controversial plant to process hemp and marijuana on rural Jaquith Road, Yamhill County Commissioners postponed their deliberations until next week, with the agreement of the applicant's attorney. Commission Chair Casey Kulla told attorney Corrine Celko that the board had heard considerable new testimony, and wanted time for both commissioners and county planning staff to give it thorough and fair consideration. Opponents to the project jammed the room. About 200 of them had submitted earlier

Class of 2020 looks to the future

Seniors excited, nervous about next five months — and beyond



JANUARY 2020

AUTOMOTIVE INFORMATION MONTHLY

Enjoy this automotive special feature brought to you by the News-Register Advertising Department and local businesses. Remove the four page outer wrap to find this issue's regular news section.

INSIDE:

- | SIX WAYS TO BOOST YOUR FUEL ECONOMY
- | END-OF-LEASE-TERM OPTIONS
- | BUYING THE RIGHT TOOLS FOR THE JOB
- | REPLACING YOUR PERFORMANCE TIRES

FIRST Anniversary SALE

HUGE SELECTION OF NEW INVENTORY

<div style="display: flex; justify-content: space-between;"> <div> <p>2019 GMC SIERRA 1500 4WD SLT CREW CAB SHORT BOX • ST#19G020</p> </div> <div style="text-align: right; font-size: small;"> <p>MSRP \$60,310 -LUM'S DISCOUNT \$4,603 -REBATES \$6,500 YOUR PRICE \$49,207</p> </div> </div>	<div style="display: flex; justify-content: space-between;"> <div> <p>2019 GMC YUKON 4WD 4DR SLT ST#19G088</p> </div> <div style="text-align: right; font-size: small;"> <p>MSRP \$66,505 -LUM'S DISCOUNT \$4,446 -REBATES \$3,000 YOUR PRICE \$59,059</p> </div> </div>	<div style="display: flex; justify-content: space-between;"> <div> <p>2019 BUICK ENCORE PREFERRED AWD ST#19B022</p> </div> <div style="text-align: right; font-size: small;"> <p>MSRP \$27,590 -LUM'S DISCOUNT \$1,418 -REBATES \$4,250 YOUR PRICE \$21,922</p> </div> </div>
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*FINAL SALE PRICE DOES NOT INCLUDE DOC FEE OF \$115, TITLE, REGISTRATION AND TAX, IF APPLICABLE. SEE DEALER FOR MORE DETAILS. SPECIAL PRICE ENDS 02/03/2020. SUBJECT TO PRIOR SALE.

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**AUTOMOTIVE
INFORMATION MONTHLY**

DON'T BUST YOUR BUDGET: SIX WAYS TO GET THE BEST FUEL ECONOMY POSSIBLE

Drivers are more concerned about saving gas than ever. With the price of oil higher than it has ever been, consumers have to be careful not to bust their budget.

How do you get the best fuel economy possible? This question can be answered in many ways:

1 Choose a small car with the best fuel economy rating available. However, this option doesn't necessarily suit everyone's needs. Some people require bigger and more powerful vehicles for their jobs. For others, a bigger car or light van is the only vehicle that can carry their large family. In this case, opt for hybrid models that can help save on fuel.

2 Change your driving habits. Quick take-offs at traffic lights, erratic driving, and speeding consume more fuel.

3 Keep your vehicle in top shape, keep the oil fresh and filters clean, and keep a close eye on tire pressure. Underinflated tires can soften the ride, but take more energy (and thus, more fuel) to run.

4 Let go of loose and unnecessary cargo to lighten the vehicle. The lighter your vehicle is, the less energy it takes to accelerate.

5 Use the air conditioning only when necessary. Weather permitting, it is better to open a window to get fresh air than running the AC.

6 Walk. If the convenience store is close by, why not walk instead of driving? Short trips that run your car only when it's cold are a huge waste of gas, and are actually pretty rough on your vehicle's engine.



WHAT ARE YOUR OPTIONS AT THE END OF A CAR LEASE?

BY RONALD MONTROYA OF EDMUNDS

This year was a record year for lease returns, with an estimated 4 million people bringing back their vehicles to dealerships, according to Edmunds data. The trend is expected to continue in 2020 as leasing has grown in popularity.

Consumers nearing the end of their lease term typically return the car to the dealership they bought it from, and they either start a new lease or walk away from it altogether. But there are some lesser-known strategies that might allow you to get out of your lease slightly sooner, buy out the vehicle, or potentially walk away with money in your pocket.

GET AN EARLY PULL-AHEAD LEASE DEAL

You'll start to see letters in your mailbox a few months before your lease is set to end, encouraging you to get out of your lease early. These "lease pull-ahead" offers are designed to lure customers back into the leasing cycle ahead of when their current lease expires. If you're looking to stay loyal to the brand and are eager to have a new car, a pull-ahead offer is worth considering.

Pull-ahead programs come in two types: those from the automaker and those from the dealer that you leased your car from.

Advertisements from the automaker will usually have well-defined benefits. Some will offer to waive your remaining car payments or disposition fees or forgive excessive mileage and damage fees. You might be able to combine the pull-ahead offer with a loyalty bonus cash incentive, if there are any available, for even greater savings.

Lease pull-ahead programs from dealerships are a little harder to decipher. They might include offers

with phrases such as "payments as low as" or "little or no money out of pocket." This kind of vague wording makes it difficult to determine what exactly dealerships are offering other than the prospect of a new car.

You'll want to make sure that your remaining payments will be taken care of, rather than rolled into the next lease. Ask for a breakdown of the fees and know your current lease's buyout price before making a decision.

EDMUNDS SAYS: Leasing may not be for everyone, but it does offer more flexibility than people might expect. Make sure you're aware of all the options available to you and give some thought to what your plans will be before the lease ends.

BUY YOUR LEASED CAR

It's possible to buy the vehicle you've been leasing. You may decide to go this route because you want to break out of the cycle of leasing or because you absolutely love your car and don't want to give it back to the dealer.

To buy, dig up your lease contract and look for the residual amount, which may also be called your buyout amount. You should also be able to get your residual by calling the bank or finance company that holds your lease.

Once you have the residual amount, make sure to compare that to its market value. If your buyout amount is considerably less than the average retail price, buying your car could indeed be a good deal.

EXTEND THE LEASE

Some people panic as the end of their lease approaches because they don't have a new car lined up. They're worried about making a bad vehicle choice as the clock is ticking. But most leasing companies are happy to extend an expiring lease, which can give you some breathing room to find the right car.

Some lenders will allow for a simple month-to-month extension. Others may want you to sign up for extensions for predetermined periods, such as three or six months. Most lenders will cap your extension at 12 months. Your payments will stay the same, and your allotted miles per month won't change. Usually, a single phone call to your lender is all it takes to stretch out your term.

LEVERAGE THE EQUITY

Leasing companies are usually good at predicting residual value. But because of fluctuations in the marketplace, some vehicles might be worth more than the residual value, particularly if you're well under the mileage limit. Since you have the right to buy the car at the end of the lease term, you can profit from the lease company's inaccurate lower estimate.

Ask the dealership if it is willing to appraise your vehicle before turning in your lease. If the difference is in your favor, you can use that toward any excess mileage fees or as a down payment on the next lease. An alternative is to get it appraised independently at a dealership such as CarMax. It will handle the paperwork and, if your car has equity, you can walk away with money in your pocket.

If, on the other hand, the car is worth less than the residual amount, you can turn the car in, as originally intended, without incurring an extra expense.



SHOP TIP:

WHEN YOU BUY TOOLS, BUY GOOD TOOLS

Tools of every size and shape abound, especially tools for cars or mechanics. Obviously, when professional mechanics buy their tools, they choose the best tools they can afford. Should people who maintain their car as a hobby do the same? Should everyday motorists who enjoy tinkering with their car or truck do the same?

In some ways, yes! Buying tools should not be taken lightly! Tools can be expensive. Actually, good tools are expensive. People who do a little handiwork are naturally attracted to the more affordable tools. Is it a good decision? No!

Nobody should buy cheap tools that could break and cause injury. It happens. What's more, because inferior tools lack the required precision, they can actually damage the parts you are trying to repair. Clearly, there is no substitute for good quality tools.

When shopping for tools, even if it's only to do small jobs around the house, always look for known brands. This is even more important when it involves working on cars. Known brands usually offer a warranty and,



<<<
Use the right tool
for the job.

in most cases, a lifetime unconditional warranty. Specialized stores, like auto parts stores, carry known brand tools. Tools sold in big department stores are also worth considering, especially the brands that offer at least a limited warranty.

Don't be tempted by bargain tools with unknown brands and no warranty. Ask for advice. If the price is significantly higher than the cheaper tools, it could mean that you will be working with good quality tools that won't break or damage parts, and, most importantly, that won't injure you.

CHOOSE NEW PERFORMANCE TIRES CAREFULLY

You were probably very proud when you bought your new car or truck with all of its performance features. However, now that your once brand new vehicle is a few years older, it may be time to replace its tires. Check out your tires: factory tires that are considered performance products have an S, T, U, H, V, W, Y, or Z rating, which is found on the tire walls (235/40R17 90Y, for example).

If your vehicle was originally equipped with performance tires, it is better to replace them with the exact same tires. Even better, it won't hurt to choose a higher speed rating as long as the tire sizes match or are equivalent. This means that, when you replace your performance tires, it is definitely not a good idea to try to save money by buying cheaper models. While it could save you a lot of money, remember that your vehicle was designed and built

with performance in mind. The engineers matched those specific tires to your particular vehicle. If replaced with less performing tires, the car won't handle the way it was designed and driving it at higher speeds could be dangerous.



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